

# Job Position : Corporate Engagement Specialist

*World Vision Foundation of Thailand is a Christian humanitarian, development and advocacy organisation devoted to improving the lives of children, their families and communities by tackling the root causes of poverty. With nearly 50 years of experience in the country, we help all people regardless of race, gender, and religion. Come join our team in Thailand, be part of our 40,000+ staff working in over 90 countries and share the joy of transforming vulnerable children's life stories!*

*Learn more about our work at [worldvision.or.th](http://worldvision.or.th)*

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## PURPOSE OF POSITION

The Corporate Engagement Specialist plays a pivotal role in cultivating and managing strategic partnerships with corporate entities. This position is responsible for securing financial support, in-kind donations, and fostering community engagement initiatives through corporate relationships in response to the problem of vulnerable and poor children to achieve well-being according to our strategic plan that links to Sustainable Development goals.

## MAJOR RESPONSIBILITIES

### Corporate Partnerships: (40%)

- Identify, cultivate, and maintain relationships with corporate partners whose values align with the non-profit's mission

### Fundraising: 40%

- Solicit donations, negotiate sponsorships, and identify opportunities from corporate donors and corporate foundations. This includes event planning and execution of fundraising events and campaigns, often in collaboration with corporate sponsors.

### Stewardship 15%

- Maintain positive relationships with corporate partners through ongoing communication, recognition and reporting efforts.

### Other tasks assigned by the Manager 5%

## KNOWLEDGE, SKILLS AND ABILITIES

- Having at least 2 years of experience in Sales, Marketing, or Public Relations with organizations or corporates.
- Having the working experience in CSR or NGO work, will be given special consideration.

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- Bachelor degree in marketing, marketing communication, business administration, or other related fields. If graduated in Master degree in any related fields, special consideration will be given.
- Have good knowledge and skills in using MS Office for presentation and daily works.

### KNOWLEDGE, SKILLS AND ABILITIES

- Strong interpersonal and communication skills.
- Ability to develop and maintain strategic partnerships.
- Planning skill, presentation skill, Sales and negotiation skill.
- Capability to work under pressure and limited time constraint.
- Capability to work independently, and perform multi-works at the same time.

หากท่านมีความสนใจสมัครงานกรุณาส่งประวัติของท่านมาที่

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สอบถามข้อมูลเพิ่มเติมได้ที่: 02-0229200 Ext. 153 แผนกบุคคล

As a child focused organisation, World Vision Foundation of Thailand is committed to the safeguarding of children, therefore any offer of employment is conditional upon the successful completion of applicable background checks, including a criminal records check.

By submitting your application, you understand and accept that World Vision Foundation of Thailand will process the data you provide for the purposes of your application and in accordance with the World Vision Foundation of Thailand - Job Applicant Privacy Notice.